

**QUALIFICATIONS OF CHARLES W. GUTCHER
REAL ESTATE APPRAISER AND CONSULTANT**

CURRENT POSITION:

Partner - Jones, Gutcher & Associates, Inc.

EDUCATION:

B.A. Business Administration - 1978

College of William & Mary - Williamsburg, VA.

Phi Theta Kappa Member (National Business Honor Society)

University of San Diego, Ca.

Introduction of Appraising Real Property,
Society of Real Estate Appraisers - August 1986

Loyola College, Baltimore, Md.

Real Estate Principles Course - September 1986

Society of Real Estate Appraisers

Uniform Residential Appraisal Report Course
Seminar - Baltimore, Md. 1987

Society of Real Estate Appraisers

Employee Relocation Appraisal Procedures
Seminar, Baltimore, Md. 1988

Anne Arundel Community College

Principles of Real Estate Appraising - 1990

Johns Hopkins University

SREA Course 102 - Applied Residential Property
Valuation - 1991

Catonsville Community College

Professional Standards (formerly Code of Ethics)
1991

Appraisal Institute

Appraisal Reporting of Complex Residential
Properties - 1993

Appraisal Institute

FIRREA - Overview and Practical Application
1993 (Sponsored & approved by numerous
Chapters of the Appraisal Institute)

Appraisal Institute

Subdivision Analysis

Appraisal Institute

Appraising High-Value & Historic Homes

McKissock Data Systems

Narrative Appraisal Report Writing

Md. Real Estate Appraisers Com.

Residential Expert Witness

Md. Real Estate Appraisers Com.

USPAP Review

Md. Real Estate Appraisers Com.

Guidelines for Relocation Appraisals

McKissock Data Systems

Appraising in a Post-HVCC World - 2011

McKissock Data Systems

Understanding the Uniform Appraisal Dataset - 2011

Md. Real Estate Appraisers Com.

Appraising in a Changing Market

McKissock Data Systems

Appraising Non-Conforming & Difficult Properties

McKissock Data Systems

Appraising REO and Foreclosure Properties

LICENSES:

Certified Residential Appraiser - State of Maryland, January 1992
Certification Number - 03-1490

Certified Residential Appraiser - State of Delaware, January 2001
Certification Number - X2-0000311 (Inactive)

Certified Residential Appraiser - District of Columbia, January 2001
Certification Number - RA10524

ASSOCIATIONS:

National Association of Realtors - Member 1992
Greater Baltimore Association of Realtors - Member 1992
Anne Arundel County Board of Realtors - Member 1993
Prince George's County Board of Realtors - Member 1993
Maryland Association of Appraisers – Member 1998

EXPERIENCE:

1986 - 1992	Real Estate Appraiser and Consultant JDC Appraisal Services, Inc.
1993 - Present	Partner - Real Estate Appraiser and Consultant Jones, Gutcher and Associates, Inc. – t/a Bay Appraisals Residential, Commercial, Industrial, Right of Way Acquisitions Subdivision Analysis, Relocation Appraisals, Partial Interest and Detrimental Conditions Appraisals

EXPERT WITNESS TESTIMONY:

Anne Arundel County Zoning Board of Appeals
Carroll County Zoning Board of Appeals
United States Bankruptcy Court for the District of Maryland - Baltimore, Maryland
Anne Arundel County Circuit Court - Annapolis, Maryland
Anne Arundel County Property Tax Assessment Appeal Board